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April 8, 2025

**IMPORTANT UPDATE TO MARCH 31st ANNOUNCEMENT BASED ON NEW TARIFFS**

To Our Valued Partners,

Thank you for your continued partnership with Ace Sanitary. Like many companies, our business continues to be disrupted by recently enacted global tariffs. Multiple tariffs have gone into effect since our last announcement. Below is summary of the tariffs affecting our supply chain and resulting adjustments to our pricing:

Tariff	Effective Date	Total Current Impact		Ace Price Increase	Effective Date
		Non-Steel	Steel		
<b>10%</b> on goods imported from <b>China</b>	Feb 4, 2025	<b>104%</b>	<b>45%</b>	52% on EPDM, FKM, and Silicone Gaskets	<b>Apr 14, 2025</b>
Additional <b>10%</b> on goods imported from <b>China</b>	Mar 4, 2025				
<b>25%</b> global tariff on steel and aluminum goods imported into the US (now assessed on full finished value)	Mar 12, 2025				

from <b>China</b>	2025		
<b>10-26%</b> reciprocal tariffs <b>depending on country of origin</b>	Apr 9, 2025	<b>10-26%</b>	15% on R, S, and T-Series (excl TSC) Hose Products
<b>25%</b> tariff on goods imported from <b>Canada</b>	Mar 4, 2025	<b>25%</b>	25% on select rubber hose products, hose carts and racks*
<b>25%</b> tariff on goods imported from <b>Mexico</b>	Apr 2, 2025		

*\*Items with USMCA classification excluded*

*Note: The above tariffs include announcements to date. Additional tariffs will be addressed separately if or when enacted as will any reductions or repeals.*

We are taking steps to mitigate the impact of the tariffs that include partnering to absorb a significant portion of tariff-based inflation, most notably on stainless steel fittings with applicable tariffs of 45%. We will continue to do so, however, can no longer absorb the cost increases affecting our products today.

Therefore, **effective April 14, you will see price increases based on product material type.** As tariff details and negotiations continue to play out in real time, the ongoing uncertainty means that additional price increases may be necessary. We will communicate any further changes as they arise.

**All orders placed prior to April 14<sup>th</sup> will be honored at current prices subject to availability of existing inventory. New orders placed on or after April 14 will be subject to the new pricing.**

If you have any questions or require further assistance, please reach out to me directly or to your sales manager.

Best regards,

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Greg J. Evans  
Sales Director



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