

March 10, 2025

Emerson's Measurement Solutions Surcharge Implementation External FAQ

Why is Emerson's Measurement Solutions adding a surcharge?

The United States Government has implemented tariffs on materials imported from China as well as a tariff on imported steel and aluminum. This has significantly increased our costs to manufacture products. To continue providing you with high quality products and services, we must implement a 2.3% surcharge on impacted Emerson Measurement Instrumentation products for quotes and orders on and after March 10, 2025, until further notice. This decision was not made lightly, and we have worked diligently to absorb as much of the increased costs as possible before arriving at this necessary step.

Which Measurement Solutions products are impacted?

Measurement Instrumentation product portfolio including Micro Motion™, Rosemount™, Flexim™, Magtech™, Roxar™, Spectrex™ and Net Safety™ branded products.

Does this surcharge apply to services contracted with Emerson's Measurement Solutions as well?

The surcharge will not apply to any services contracted with Emerson's Measurement Solutions, but it may apply to products ordered along with service.

How did Emerson's Measurement Solutions determine the increase to apply?

Following the guidelines and subsequent reporting rules set forth by the U.S. Government Executive Order, we have evaluated the impacted products and determined the percentage based on increased costs to source materials and manufacture the products.

Why has Emerson decided to add a surcharge instead of increasing list price?

Emerson's Measurement Solutions evaluated both options, but due to the unknown duration, we determined adding a surcharge is the best option at this time.

If there is a change in tariffs, can I expect changes to the surcharge being implemented?

Emerson's Measurement Solutions continues to monitor government policies globally on tariffs and the impact to the cost of manufacturing our products. If more changes are required, we will provide additional communication.

If the U.S. tariffs are removed, can I expect the surcharge to be removed?

Emerson's Measurement Solutions continues to monitor government policies globally on tariffs and the potential impact on the cost of manufacturing our products. If more changes are required, we will provide additional communication.

Are other Emerson businesses adding surcharges or implementing price increases?

If other Emerson businesses are adding surcharges or price increases, you will receive a notification directly from them.

Why are other manufacturers in the industry not adding a surcharge as Emerson's Measurement Solutions is planning?

Emerson can only comment and inform on its own response to government policies and tariffs.

Will Emerson's Measurement Solutions move manufacturing back to the U.S.?

Emerson's Measurement Solutions operations and supply chain teams are continuously looking at the product portfolio and capabilities of our facilities to identify the best source for production over the long term. Being a global manufacturer, every effort is being made by our operations and supply chain teams to consider how to optimize our capabilities to best offset the impact of the current federal orders regarding tariffs.

If I have an existing quote from Emerson's Measurement Solutions, will a surcharge be added?

If you have a quote issued prior to March 10, 2025, Emerson's Measurement Solutions will honor the quote for the validity of the quote.

Will Emerson's Measurement Solutions be adding the surcharge to orders in backlog?

Any order placed on Emerson's Measurement Solutions prior to March 10, 2025, will not be subject to the new surcharge being implemented.

Will the surcharge be added to orders if the final destination is outside the U.S.?

The surcharge will apply to all orders placed on Emerson's Measurement Solutions in the U.S. regardless of final destination.

Where will the surcharge appear on my quote or order acknowledgement?

The surcharge will appear at the order level and not the line level.

The surcharge will be added to quotes sent after March 10, 2025, and orders received after March 10, 2025.

Are there any options to waive the surcharge?

The surcharge is being applied to every order for brands including Rosemount, Micro Motion, Flexim and Magtech products in the U.S. regardless of final destination.

How do I note the surcharge on new purchase orders I enter with Emerson for these products?

If you request a quote from Emerson Measurement Solutions, the quote will be returned to you with the tariff surcharge code and tariff surcharge amount. Please include that on your purchase order.

If you do not request a quote and send in a purchase order where a surcharge applies, you will receive a communication regarding the surcharge code and amount and you will be asked to revise your purchase order accordingly.

If I have questions about this surcharge, who should I contact?

If you have any questions, please contact your Emerson Customer Care Representative.