



Ewout Roozendaal
VP, Product Management N&HS

Christopher Sinutko
VP, Product Management WCB

March 14, 2025

To our valued partners,

We appreciate your continued partnership and support as we navigate the evolving market conditions together. We remain committed to delivering the highest quality products and ensuring the reliability you have come to expect from our products.

Due to recent developments in global trade policies, including ongoing changes and uncertainties surrounding tariffs on materials imported into the United States from China, Mexico, and Canada as well as all imports of products containing steel and aluminum, SPX FLOW is expecting to implement a price increase in the range of **1% - 4%*** across the US list prices for APV**, Seital, Gerstenberg Schröder (GS) and Waukesha Cherry-Burrell (WCB) equipment and spares products, as of **April 14, 2025**.

We recognize the challenges posed by these tariffs and are dedicated to navigating this complex and dynamic landscape in a manner that supports both our business objectives and the needs of our customers. As we implement this price update, we will continue to monitor the market conditions closely and make further adjustments as necessary to adapt to any ongoing changes in trade policies.

Please be assured, we are unwavering in our commitment to provide you with quality and innovative solutions which are market-competitive to help you achieve your business goals.

If you have any questions, please don't hesitate to reach out to your dedicated local salesperson or customer service representative.

Thank you for your continued partnership. We look forward to growing our partnership in the years ahead.

Sincerely,

Ewout Roozendaal
VP, Product Management
Nutrition & Health Solutions
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Christopher Sinutko
VP, Product Management
Waukesha Cherry-Burrell
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* This expected range is based on the facts as known at the time of issuing this letter. Future tariffs may impact this expected range.
** Due to the nature and supply chain of our APV Plate Heat Exchangers, we expect to increase these with a higher percentage than other products

**>APV® >Gerstenberg Schröder® >Seital® Separation
>Waukesha Cherry-Burrell®**