

Crane Process Flow Technologies Ltd • GRANGE ROAD • CWMBRAN • GWENT • NP44 3XX • UK

April 7th , 2025

Dear Valued Customer,

## CSCN20250407A: Surcharge notification for items affected by US import tariffs

Beginning on April 5<sup>th</sup>, 2025, tariffs will come into effect on goods entering the United States from almost all global countries. This is in addition to the previously announced tariffs impacting Canada and Mexico. Like other companies Saunders<sup>®</sup> will be impacted by these tariffs and must take action to negate the impact on our business.

For any existing orders that have passed their acknowledged shipment date, no action is required from our customers. For all open orders that have not met their acknowledged ship date and for all new orders, Saunders will require customers to send new orders with a surcharge line item of 9.7% of the total order value before we can book them. This surcharge applies to all products.

The new surcharge will replace the previous 20% surcharge on machined and assembled products. All orders should be sent directly to The Woodlands unless otherwise instructed by a member of our inside sales team to do otherwise.

We appreciate your patience and understanding as we navigate this dynamic situation and as soon as actions are identified to mitigate the tariffs we will seek to reduce or eliminate the surcharge. We are committed to working with you to find the best solutions for our customers and to minimize the impact of these tariffs on your business.

Thank you for your continued partnership.

Best regards,

Charlotte Jones

Charlotte Jones, Regional Business Line Manager

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