

Crane Process Flow Technologies Ltd • GRANGE ROAD • CWMBRAN • TORFAEN • NP44 3XX • UK

March 7th, 2025

Dear Valued Customer,

CSCN20250307A: Request for Revised Purchase Orders Due to New Tariffs on Mexican Imports

On February 2nd, 2025, President Donald Trump announced his administration's intention to implement blanket tariffs of 25% across all imports to the United States of America from Mexico. The scope, date of implementation, and magnitude of the tariffs has changed repeatedly since the initial announcement and the situation remains dynamic.

As many of you will know, Crane Saunders® predominantly supplies the North American market with products supplied from our Chihuahua (Mexico) facility. Our in-region, for-region strategy means that we also have facilities based in Cwmbran (UK), Satara (India), and Suzhou (China) as well as satellite facilities situated in other countries.

The impact of these tariffs mean that we must take action as follows:

- For open orders that have surpassed our acknowledged shipment date, no action is required.
- For open orders containing items originating from Mexico that have not yet exceeded our acknowledged shipment date, we kindly request that you provide a revised purchase order. This revised order should include the additional surcharge for the affected lines, consolidated as one total on a separate line. Please note that we will be unable to ship your open order without this revision. There will be a supporting document to this notification detailing the order lines affected.

We are continuing to monitor the situation whilst conducting scenario planning exercises to mitigate any potential impact on our supply chain. As the situation continues to develop, we will continue to communicate with you should further actions be required.

We appreciate your patience and understanding during this time. If you have any questions or concerns, please don't hesitate to contact either myself or your local sales representative.

Thank you for your continued support.

Best regards,

Scott Cyr

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North America Sales Manager – Saunders Pharma Americas